



# TTI Talent Insights

## Talent Report



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## INTRODUCTION

*Where Opportunity Meets Talent®*

Research has proven that job-related talents are directly related to job satisfaction and personal performance. People are well positioned to achieve success when they are engaged in work suited to their inherent skills, behavioral style and unique values. Your TTI Talent Insights Talent Report can be compared with specific job requirements outlined in TTI Talent Insights Job Reports. When the talent required by the job is clearly defined and in turn matched to the individual, everyone wins!

The following is a highly-personalized portrait of your talent in three main sections:

### MOTIVATORS (6 AREAS)

This section identifies what motivates you. In order to be successful and energized on the job, it is important that your underlying values are satisfied through the nature of your work. When they are, you feel personally rewarded by your work.

### BEHAVIORAL HIERARCHY (12 AREAS)

This section ranks the traits that most closely describe your natural behavior. When your job requires the use of your top behavioral traits, your potential for success increases, as do your levels of personal and professional satisfaction.

### MOTIVATORS FEEDBACK

This section expands on three areas that you value most. When your job emphasizes what you value, you will feel personally rewarded.

### BEHAVIORAL FEEDBACK

This section gives you insight into your top three behavioral traits to further identify your unique strengths.



Your motivation to succeed in anything you do is determined by your underlying motivators. You will feel energized and successful at work when your job supports your personal motivators. They are listed below from the highest to the lowest.

**1. SOCIAL** - Rewards those who value opportunities to be of service to others and contribute to the progress and well being of society.

0 . . . 1 . . . 2 . . . 3 . . . 4 . . . 5 . . . 6 . . . 7 . . . 8 . . . 9 . . . 10



7.3

5.7\*

**2. THEORETICAL** - Rewards those who value knowledge for knowledge's sake, continuing education and intellectual growth.

0 . . . 1 . . . 2 . . . 3 . . . 4 . . . 5 . . . 6 . . . 7 . . . 8 . . . 9 . . . 10



6.0

5.7\*

**3. UTILITARIAN/ECONOMIC** - Rewards those who value practical accomplishments, results and rewards for their investments of time, resources and energy.

0 . . . 1 . . . 2 . . . 3 . . . 4 . . . 5 . . . 6 . . . 7 . . . 8 . . . 9 . . . 10



5.7

6.2\*

**4. AESTHETIC** - Rewards those who value balance in their lives, creative self-expression, beauty and nature.

0 . . . 1 . . . 2 . . . 3 . . . 4 . . . 5 . . . 6 . . . 7 . . . 8 . . . 9 . . . 10



4.7

3.2\*

**5. TRADITIONAL/REGULATORY** - Rewards those who value traditions inherent in social structure, rules, regulations and principles.

0 . . . 1 . . . 2 . . . 3 . . . 4 . . . 5 . . . 6 . . . 7 . . . 8 . . . 9 . . . 10



3.3

4.5\*

**6. INDIVIDUALISTIC/POLITICAL** - Rewards those who value personal recognition, freedom, and control over their own destiny and others.

0 . . . 1 . . . 2 . . . 3 . . . 4 . . . 5 . . . 6 . . . 7 . . . 8 . . . 9 . . . 10

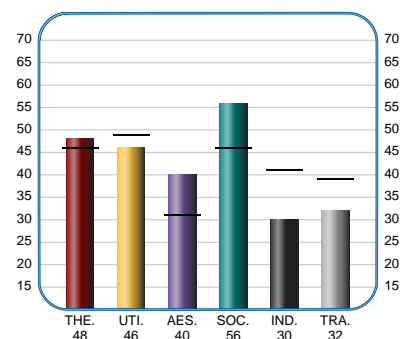


3.0

4.8\*

NOTES

Four sets of horizontal lines for taking notes, corresponding to the six motivators listed on the page.



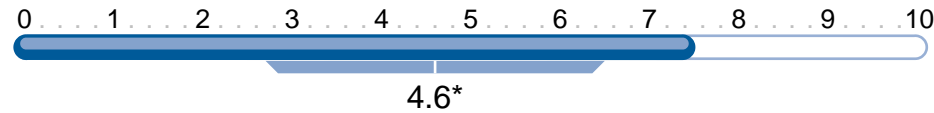
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\* 68% of the population falls within the shaded area.



Your observable behavior and related emotions contribute to your success on the job. When matched to the job, they play a large role in enhancing your performance. The list below ranks your behavioral traits from the strongest to the weakest.

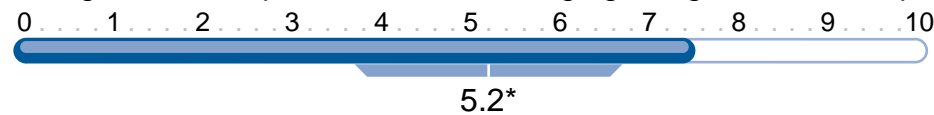
**1. URGENCY** - Decisiveness, quick response and fast action.



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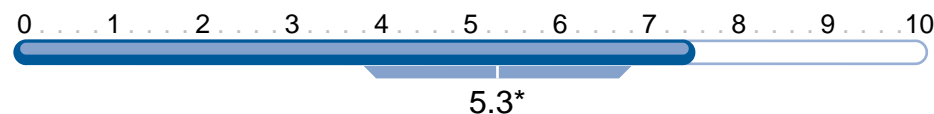
NOTES

**2. VERSATILITY** - Bringing together a multitude of talents and a willingness to adapt the talents to changing assignments as required.



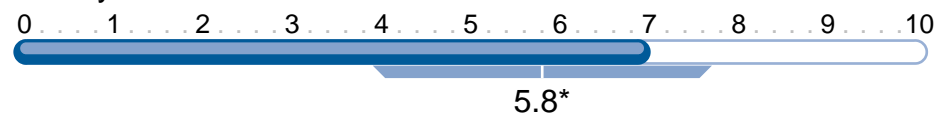
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**3. FREQUENT CHANGE** - Moving easily from task to task or being asked to leave several tasks unfinished and easily move on to the new task with little or no notice.



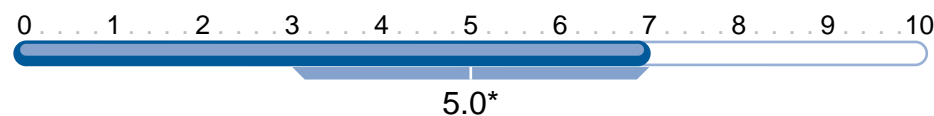
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**4. FREQUENT INTERACTION WITH OTHERS** - Dealing with multiple interruptions on a continual basis, always maintaining a friendly interface with others.



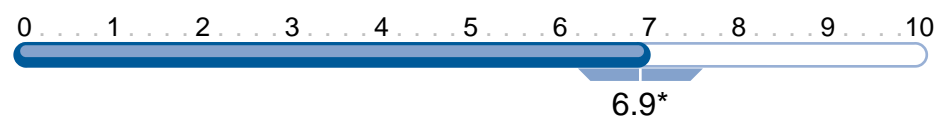
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**5. COMPETITIVENESS** - Tenacity, boldness, assertiveness and a "will to win" in all situations.

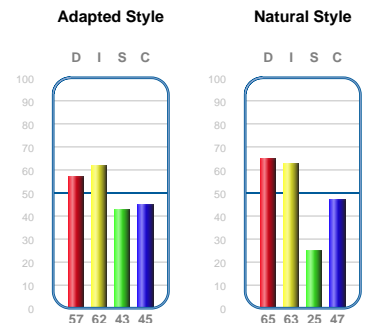


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**6. CUSTOMER RELATIONS** - A desire to convey your sincere interest in them.



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**7. PEOPLE ORIENTED** - Spending a high percentage of time successfully working with a wide range of people from diverse backgrounds to achieve "win-win" outcomes.



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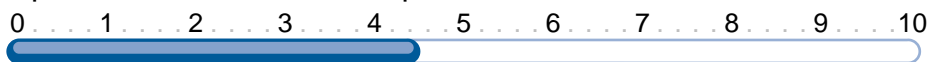
**8. FOLLOW UP AND FOLLOW THROUGH** - A need to be thorough.



6.7\*

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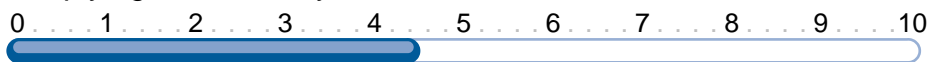
**9. ANALYSIS OF DATA** - Information is maintained accurately for repeated examination as required.



5.2\*

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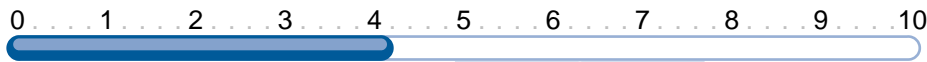
**10. FOLLOWING POLICY** - Complying with the policy or if no policy, complying with the way it has been done.



6.9\*

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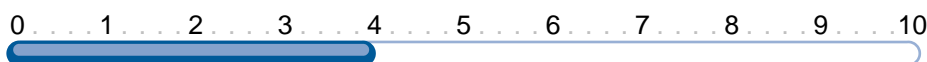
**11. CONSISTENCY** - The ability to do the job the same way.



6.3\*

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**12. ORGANIZED WORKPLACE** - Systems and procedures followed for success.



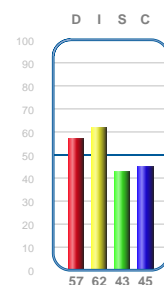
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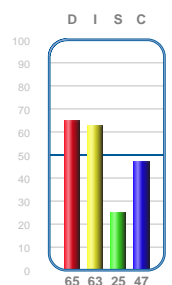
NOTES

Horizontal lines for taking notes.

Adapted Style



Natural Style



SIA: 57-62-43-45 (13) SIN: 65-63-25-47 (12)  
\* 68% of the population falls within the shaded area.









