



TTI
SUCCESS
INSIGHTS®

Team Motivators Report

Service Sample Team Report

Sample Co.
7-14-2014

Provided by:



Precision Hiring & Development
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Introduction

Knowledge of an individual's attitudes helps to tell us WHY they do things. The TTI Success Insights® Team Motivators Report measures the relative prominence, within a team, of six basic interests or attitudes:

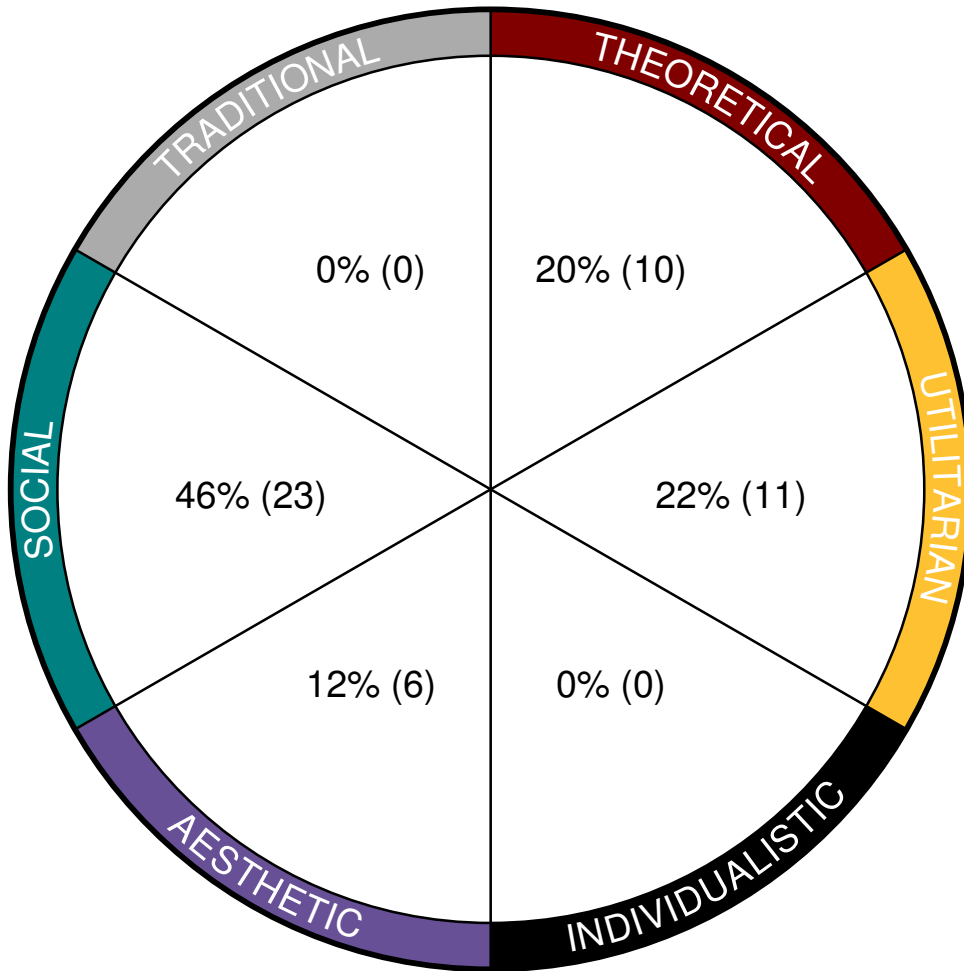
- Theoretical
- Utilitarian
- Aesthetic
- Social
- Individualistic
- Traditional

Attitudes help to initiate one's behavior and are sometimes called the hidden motivators because they are not always readily observed. It is the purpose of this report to help illuminate and amplify some of those motivating factors and to build on the strengths that each person brings to a team.



Primary Motivation

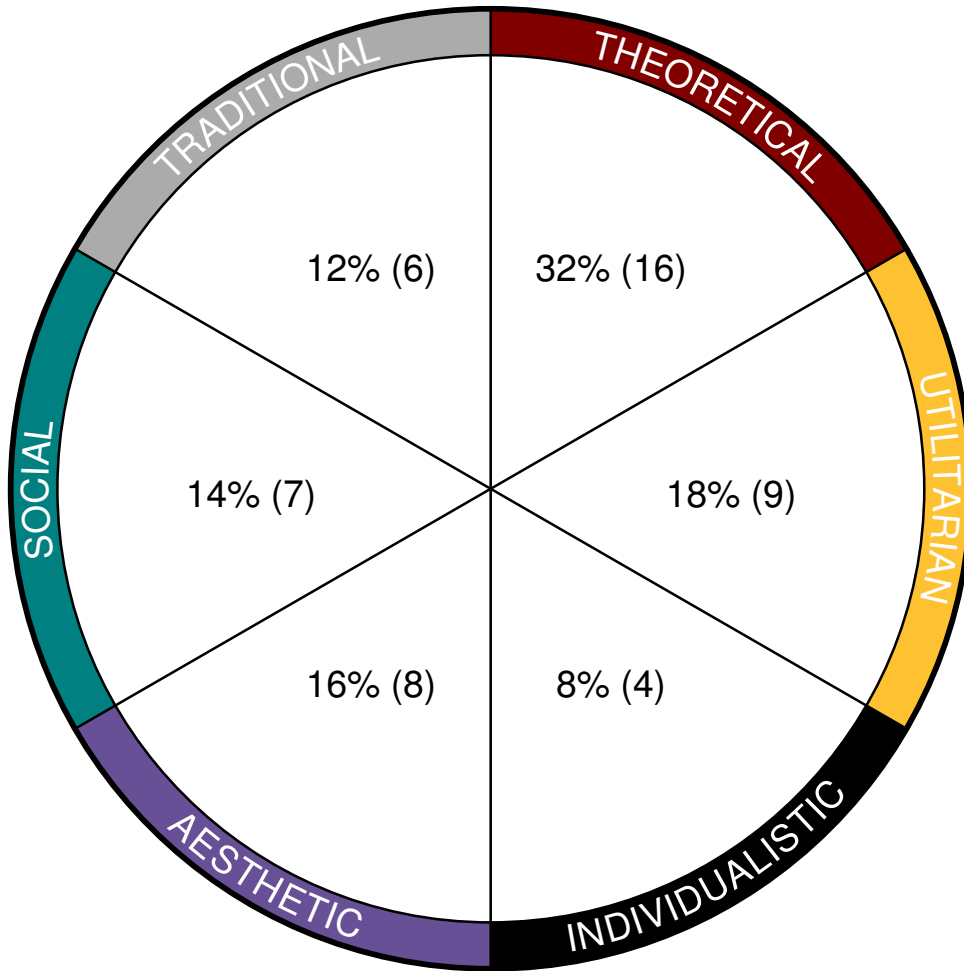
The following wheel displays the primary motivator breakdown of the selected team.





Secondary Motivation

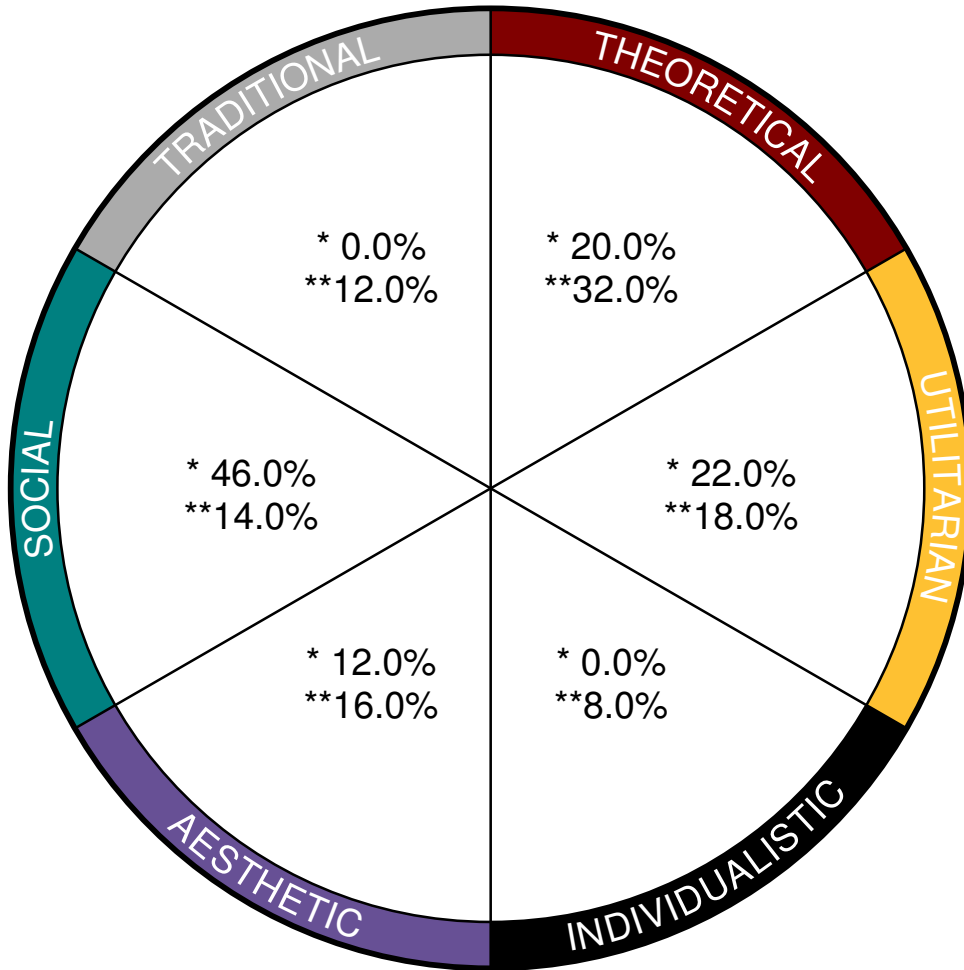
The following wheel displays the secondary motivator breakdown of the selected team.





Potential Need for Team Members

This section is designed to provide information on the motivators that may be low or absent from the team dynamic. The following pages will explain what each of these motivators bring to a team. In some cases not all motivators may be needed or rewarded by the culture of the team or organization.

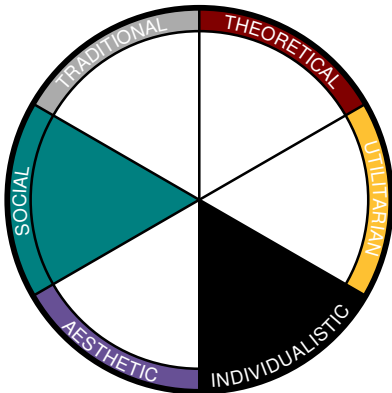


* - Primary Motivator ** - Secondary Motivator



Motivational Appreciation

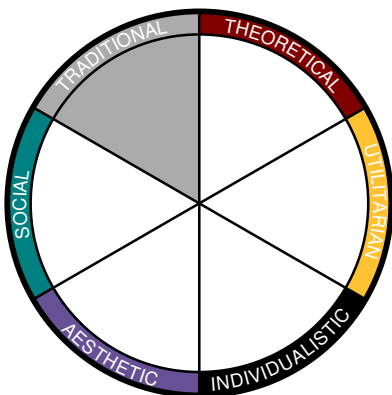
Social ↔ Individualistic



- Socials will have issues with Individualistics placing themselves above others.
- When helping others, Individualistics will use it to advance or further themselves in some manner. Socials will have issues with this approach to helping because they feel aiding others should be a selfless act.
- Individualistics may have little respect for the Social's selflessness.
- Individualistics will view selfless acts as missed or wasted opportunities.
- Socials may view Individualistics as selfish and self-centered.
- Individualistics view Socials as allowing themselves to be taken advantage of.



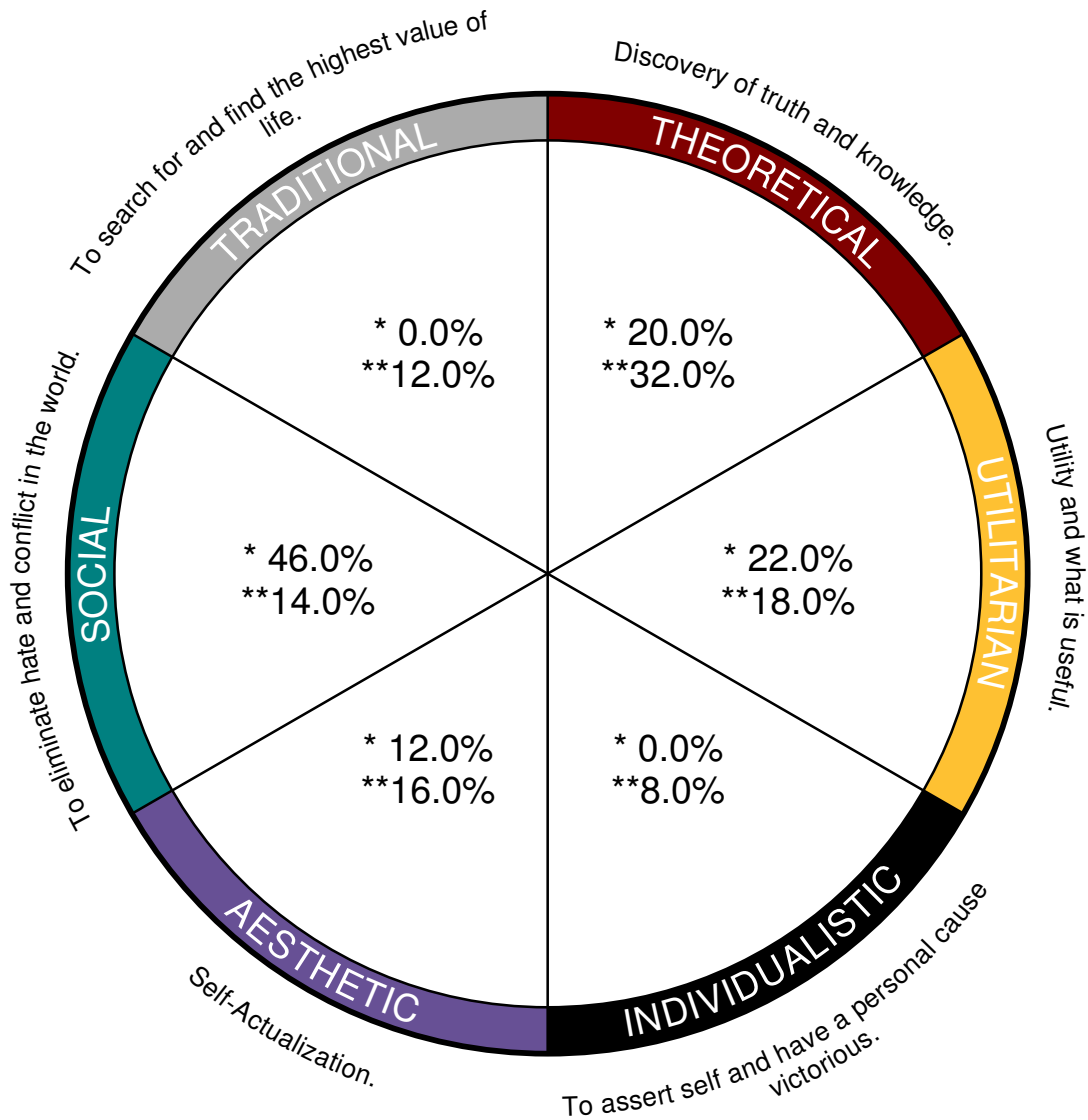
Traditional ↔ Traditional



- Traditionals will only be accepting of those people who share in the same system of living as they do.
- Two Traditionals will have conflict if their systems of living are completely different.
- High Traditionals may get along with low Traditionals if they share a niche for a common system.
- Traditionals will be unbending in their belief in their systems.



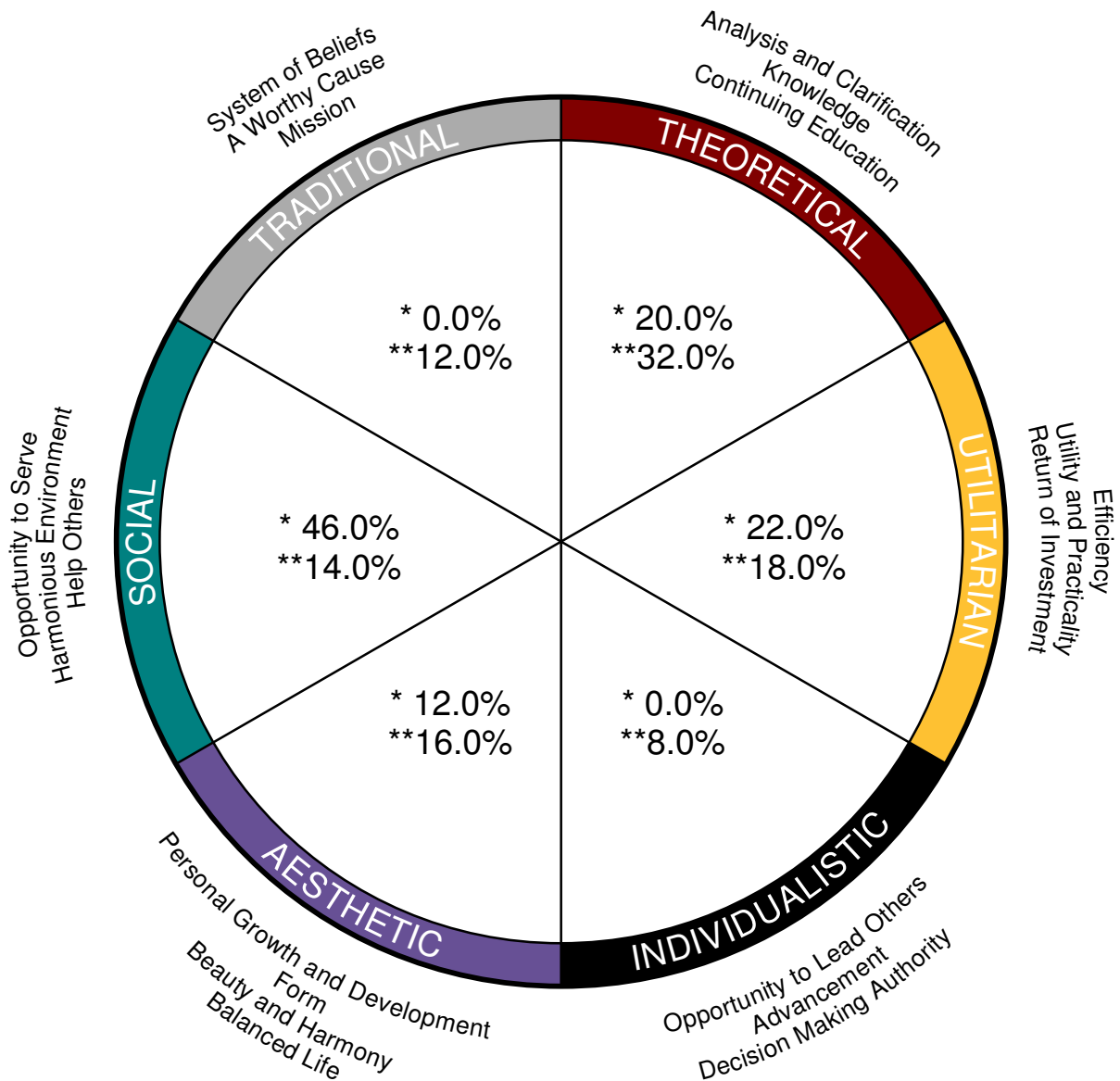
Motivational Goal



* - Primary Motivator ** - Secondary Motivator



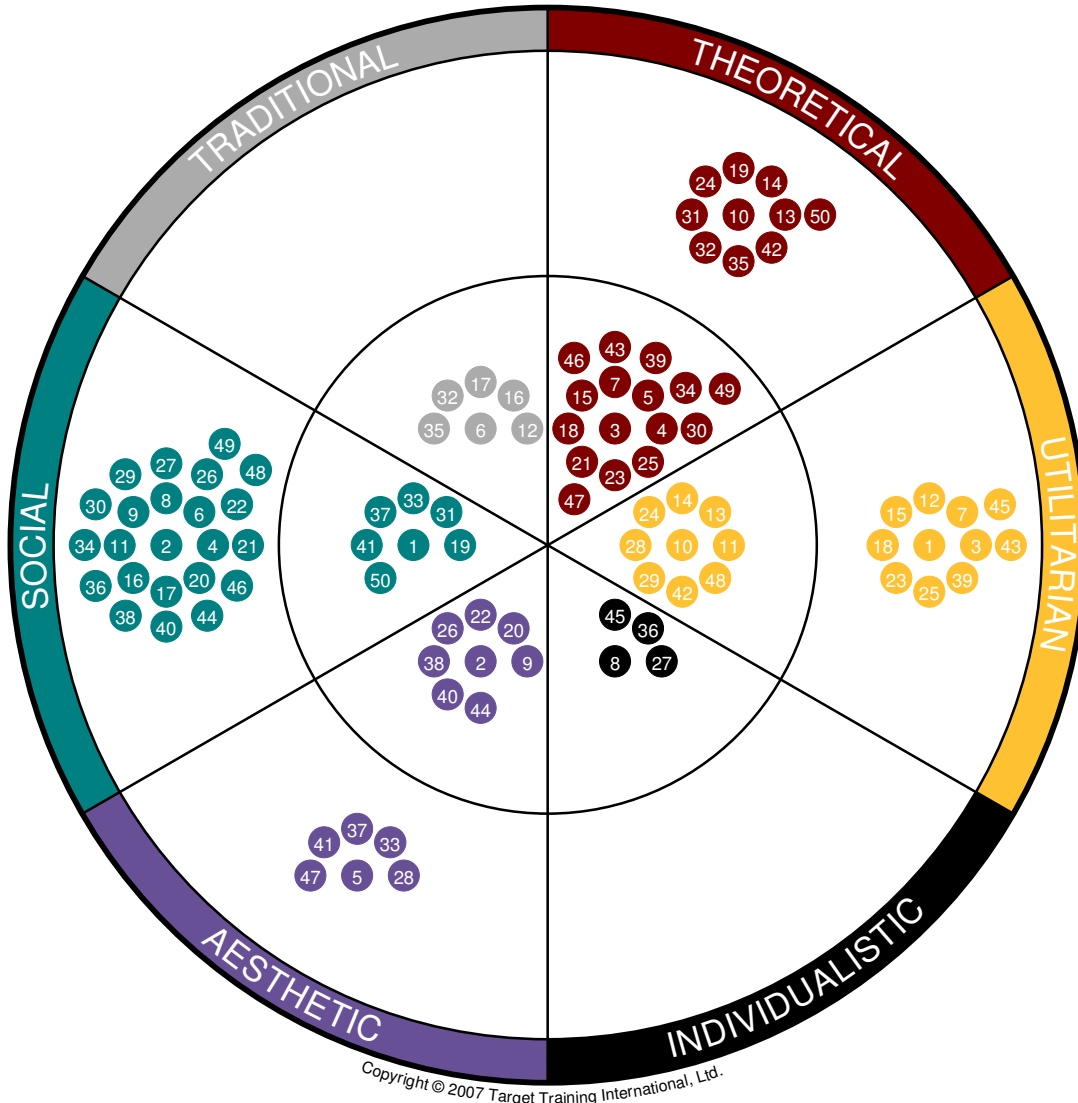
Ideal Environment



* - Primary Motivator ** - Secondary Motivator



Motivators Group Wheel



Outside ring = #1 attitude Inside ring = #2 attitude



Group Wheel Legend

- 1: Janelle Adair
- 2: Larry Arrington
- 3: Jane Babowicz
- 4: Sarah Barnard
- 5: Amanda Bartley
- 6: Renee Bisbee
- 7: Veronica Bocanegra
- 8: Johanna Boslin
- 9: R. Jason Bourne
- 10: Gabriela carvajal
- 11: Nancy Christie
- 12: Zachary Crawford
- 13: Ashley Crutcher
- 14: Rebecca del Castillo
- 15: paula gokey
- 16: Terri Gooding
- 17: Helen Houston
- 18: Robinson Howell
- 19: Hajar Husainy
- 20: Kathryn Kelly
- 21: JENNIFER KOCINSKI
- 22: Kristin Manvel
- 23: Iwona Marcinkiewicz
- 24: Brandy Marion
- 25: Brenda Martin
- 26: Carrie Mason
- 27: Megan McClintock
- 28: Lily Metcalf
- 29: Mandy Mules
- 30: Rachael Mullins
- 31: Alyssa Newby
- 32: Kathleen Noyes
- 33: Hillari OBrien
- 34: Patrishia Paguntalan-Werner
- 35: Kimberly Petri
- 36: Theresa Phillips
- 37: Mickayla Ponce
- 38: Lacey Pryor
- 39: Shannon Rayburn
- 40: Taylor Richardson
- 41: Carolyn Shepardson
- 42: Karla Silva
- 43: Susana Silva
- 44: Jennifer Simpson
- 45: Cassandra Standifer
- 46: Shannon Surakus
- 47: Aleksandra Tesanovic
- 48: Lindsay Todd
- 49: Alissa Umbs
- 50: Amanda Vivilacqua