



The 12 Driving Forces & Effective Leadership

One of the key components to long-lasting effective leadership is passion. Leaders who are fulfilling their own goals as they lead organizations are the visionaries many dream of becoming. Here's what leadership looks like under each of the 12 Driving Forces.

Instinctive Leaders: *Bring on the Action*

People with an Instinctive Driver use experience, intuition, and real-time research to solve an immediate need. As leaders, they cultivate an agile workplace that prioritizes hands-on experience and learning on the job. If you're looking for a team that prioritizes opportunities to grow, an Instinctive leader will help you get there.

Intellectual Leaders: *Knowledge is Power*

People with an Intellectual Driver acquire knowledge, discover, and find opportunities to learn. They are the definition of continuous learners, and this serves their team in several ways. Intellectual leaders will create opportunities to develop the skills of their employees

Selfless Leaders: *Getting it Done*

People with a Selfless Driver invest all of their resources and time into completing tasks, regardless of constrictions. This means that, as leaders, they value diligence and the completion of tasks. They have a clear vision of the future and the steps needed to get their organization to that point.

Resourceful Leaders: *ROI above All*

People with a Resourceful Driver find ways to maximize productivity and focus on getting a return for their time, talent or resources invested. People with Resourceful Drivers often find themselves in leadership positions. They are skilled at driving profit and emphasizing the bottom line. They might even have had previous hands-on experiences in the roles they lead, particularly in departments like sales or marketing.

Objective Leaders: *Function over Form*

People with an Objective Driver creative functionality to produce desired outcomes in their surroundings. If you've heard the phrase 'function over form', you know what matters to Objective leaders. They focus on getting results and value efficiency above most things in the workplace.

Harmonious Leaders: *All about the Experience*

People with a Harmonious Driver create balance in their surroundings while embracing the experience. They want their teams to be fulfilled by their work and create cohesive balanced work environments.

Intentional Leaders: *Help Me Help You*

People with an Intentional Driver form purposeful strategic relationships and focus on future benefits. Intentional leaders are highly loyal to their teams and are focused on helping their professional development.

Altruistic Leaders: *Getting Through Giving*

People with an Altruistic Driver love to respond to people in need and thrive while working to benefit others. Altruistic leaders are driven by servant leadership, which is likely not surprising. They find their true purpose by helping others and creating work environments where employees are supported and understood.

Collaborative Leaders: *All In On the Team*

People with a Collaborative Driver work to contribute to the success of the team, group, or organization's mission. Collaborative leaders are very invested in company culture and want to help teams thrive independently and as a unit.

Commanding Leaders: *Driving Destiny*

People with a Commanding Driver believe in controlling their own destiny while advancing their status and position. Commanding leaders are visionaries and help organizations reach their ultimate idealized versions through their strategy and dedication.

Receptive Leaders: *Forging New Paths*

People with a Receptive Driver challenge the status quo and find new ways to complete routine tasks. Often found in the tech world or leading startups, Receptive leaders are innovators. They embrace new ideas, new technology, and work hard to stay ahead of industry trends.

Structured Leaders: *Telling the Story*

People with a Structured Driver work diligently to advance causes they believe in while honoring beliefs and traditions. Structured leaders understand that the history and traditions of an organization are crucial to telling its story, and care about the people they lead. They want their teams to thrive within the structure of their organization.

Move Forward With More Effective Leadership

Learning more about yourself is key to improving as a leader. By harnessing the power of your Driving Forces, you can guide your team and organization to more success than ever before.

Contact us at 800.875.7599 or sales@precisionhiring.com for more information, and to request a complimentary Driving Forces Assessment to evaluate.